

THIS AGREEMENT is dated **[15th December 2024]** and, upon execution by the Parties, will commence on this date (**01 Jan 2025**)

BETWEEN

Millennium and Copthorne Makkah Al Naseem (Company Registration No.4031214779), a company incorporated in Mecca, Saudi Arabia and having its registered Third Ring Rd, AL Naseem District, Makkah 21514
And

Company Name, incorporated and registered in Jeddah with Registration Number DMCC67574, CR /, VAT Address Jeddah،T301 , 3rd Floor, Red Diamond Building,

RATES

		Season		Low	Shoulder	High / Ramadan		Peak - HAJJ	
					Public Holidays	01 - 19 March	20 - 30 March	25-May-25	12-Jun-25
Room Type	**Room Size**	**Max. Occupancy**	**Meal plan**	**Room Rate**	**Room Rate**	**Room Rate**	**Room Rate**	**SGL**	**DBL**
Standrd Room Single	25 SQM	2 Adult +2 Child	Room only	160	190	350	800	BLACKOUT HAJJ SEASON 25 May - 12 June 2025	
			Room with Breakfast	195	225	450	900		
Standrd Room Double	25 SQM	2 Adult +2 Child	Room only	160	190	350	800		
			Room with Breakfast	230	260	550	1000		
Standrd Room Triple	25 SQM	3 Adult +1 Child	Room only	190	220	400	900		
			Room with Breakfast	295	325	700	1200		
Standrd Room Quad	25 SQM	4 Adult +1 Child	Room only	220	250	450	1000		
			Room with Breakfast	360	390	850	1400		
Junior Suite King Bed	47 SQM	2 Adult +2 Child	Room only	275	300	500	1200		
			Room with Breakfast	345	370	700	1400		
Executive Suite King Bed	57 SQM	2 Adult +2 Child	Room only	325	350	600	1300		
			Room with Breakfast	395	420	800	1500		
Junior Suite Quad	47 SQM	4 Adult +1 Child	Room only	350	400	650	1500		
			Room with Breakfast	490	540	1050	1900		

GENERAL

- The above mentioned rates are applicable for all markets
- These rates are per room per night quoted in SAR, based on the meal plan specified and inclusive of VAT& municipality fees. Should the K.S.A government decide on applying new taxes / fees during this agreement validity, the same will be added to the above rates from the date the decree stipulates so.
- Rates are for individual bookings only and cannot be used for group bookings (group: 10 paid rooms or above).
- Should the hotel booking situation changes, the hotel reserve the right to withdraw the rates, apply MLOS condition, apply a supplement or stop sale with a specific notice period.
- Any amendment to a booking such as: name change, change in the date of arrival, change in the date of departure; will be considered as a new booking and the rates and offers applicable at the time of receiving the amendment will be applied accordingly.
- The Client acknowledges that rooms at the Hotel may be overbooked which may result in some guests being relocated. In the event that a room is unavailable on arrival to a Guest, the Hotel will arrange alternative accommodation of at least an equivalent standard for the Guest whom the Hotel is unable to accommodate and provide the reasonable cost of transportation to that alternative hotel accommodation. Neither the Company nor the Hotel will be under any obligation to pay compensation to the Client or the Guest in respect of any unavailable room.
- These net rates are confidential and must not be displayed or promoted without being bundled or packaged as this violates Millennium hotels policy.
- These rates are applicable according to this Agreement and will only be valid once the contract has been signed by both parties.
- Weekend End & Public Holidays Supplement of 20 SAR per night during Low / Shoulder season, During Ramadan Weekdays 50 SAR from 01 – 19 March 2025 & 100 SAR Supplement from 20 – 30 March 2025.
- Any rate parity issues should be addressed by the second party. A penalty charge of BAR will be imposed per night basis and an official written warning will be issued to the second

party, If such actions are repeated, the hotel reserves the right to terminate the agreement immediately.

MEAL PLAN

- HB/FB is based on Food & Beverage and will be served in Hotel Main Restaurant.

- HB/ FB cannot be booked for individual days only (unless arrival/departure time does not allow consuming the HB/FB. In this case, one night can be booked on BB basis).
- Lunch and Dinner supplement: SAR 100 during high season and SAR 65 during Low & Shoulder season, per person / meal
- Children Meal Supplements: Children until 11.99 years are eating free on the same meal plan the adults are booked and Children from 12 to 18 years are having 50% discount on the meal plan the adults are booked.

CHILD POLICY

- An infant is defined as 0 – 1.99 years old, a child is defined as 2 – 11.99 years old
- Infants sharing their parent's room will stay free of charge and on the same meal plan, i.e. 1 adult & up to 2 infants = 1 Single Room & 2 adults up to 2 infants = 1 Double Room. Up to 2 children stay free on the adults meal plan with one extra bed unless others is specified in hotels specific conditions.
- Please refer to the hotel contract to identify the max. Number of children that can share parent's room free of charge on existing bedding. Promotional rates which do not have contracted meal plan supplements should calculate the child meal rates at 50% of published adult buffet meal rates. Baby cot will be provided on complimentary basis and subject to availability

CHECK IN/CHECK OUT TIMES

- The Client is advised that check-in time into the Hotel is from 16.00 hours.
- Check-out time is 12.00 hours. Late departures up to 18.00 hours are possible, subject to availability, though additional charges may be imposed by the Hotel. Day use room requirements should be requested at time of reservation.

GENERAL BENEFITS AND SERVICES

- Complimentary high speed internet access in room and public areas
- Shuttle bus service to / from Haram
- Complimentary access to hotel gym

OFFERS

OFFERS & PROMOTIONS
Flash Sale
Tactical Flash Offer sheet, should be shared by Hotel Revenue Director

Non Refundable
Up to 100%
Release of up-to 3 days prior to arrival

LOS
Attract & Incentive Long Stays 14 nights - above with up-to 10% discount

SPECIAL EVENTS & EXHIBITION DATES & SUPPLEMENTS

EVENT	DATE	SUPPLEMENT
Rajab	01 January – 30 January 2025	Shoulder Season rates
Ramadan	01 March – 30 March 2025	Shoulder Season rates
Eid Al Fittr	01 April – 04 April 2025	Shoulder Season rates
New Year	20 December – 30 December 2025	Shoulder Season rates
National day	18 September – 27 September	Shoulder Season rates



	2025	

The special event/exhibition supplement needs to be added to above contracted rates for any reservation falling on and over any of the above mentioned dates. These dates are subject to change. Please contact our reservation for more information

ALLOCATIONS AND FREESALE

Free sale based on availability calendar. Any bookings requested outside of free sale will be subject to the best available rate at the time of the booking

Release:
Based on the market trends, Hotels are advised to offer a low release period mainly during the need periods. For peak periods, Hotels are advice to revise the release period based on demand

CANCELLATION/NO SHOW/EARLY DEPARTURE

Ideally to match Release Period or

High & Peak:
>5 days prior to arrival: 50%
<5 days prior to arrival: 100%

Low & Shoulder:
> 1 days prior to arrival: 0%
< 1 days prior to arrival: 1 night

RATE DISTRIBUTION
These contracted rates are NOT to be Onward Distributed to any Internet based agent, portal, online travel agent, any other B2C channel or 3rd party website

The contracted rates can be featured on the clients' website/brochure only as a part of a package and can be booked via the web booking engine.

Initial property information shall be forwarded to the client for the necessary actions, and it is the hotel's responsibility to provide the client with any required updates.

No information or images are to be featured on the client's web site/ brochure without the consent of Millennium Hotels.

HOTEL BANK DETAILS- Each hotel

Bank Name	Al Jazerah Bank
Account Number	**0309-95010119-001**
IBAN No	SA84 6010 0030 9950 1011 9001
Bank Account Currency	Saudi Riyals
Swift Code	BJAZSAJE
Bank Branch Full Postal Address& Contact Details	Saudi Arabia / Riyadh

Any notice or request required to be given under this Agreement must be in writing, in English and either delivered by hand against receipt, sent by registered mail or carried by reputable courier service to the other Party. Such notice will be deemed served, two Business Days following the day of dispatch and in the case of overnight courier or hand delivery, be deemed served at the time of delivery, if that is before 17.00 hours on a Business Day or otherwise at 9.00 hours on the Business Day following the day of delivery.

Any notice or other communication given to a party under or in connection with this Agreement shall be sent to:



The Client at: HotelBeds	**The Company at: Millennium & Copthorne Makkah Al NAseem**
Address: , Taxpayer Address Dubai،T301 , 3rd Floor, Red Diamond Building, Al Thanyah Fifth	**Address:** 3rd Ring Road, Al Naseem / Makkah 24245, Saudi Arabia
Attention: Ibrahim El Laham	**Attention:** Abdullah Sarhan
Email:i.laham@hotelbeds.com	**Email:** H1108.rev@millenniumhotels.com

RESERVATIONS CONTACT DETAILS

The Client is advised to refer to the reservations contact details is:-
Phone: +966 012 550 9700
Email: mc.reservations@millennumhotels.com
For FIT reservation requests.

TERMINATION/BREACH OF CONTRACT
Either party may with or without cause, terminate this agreement any time upon providing thirty (30) days prior written notice.

Signed for and on behalf of:
[HotelBeds]

……………………………………………
Print name:

Title:
Date:

Signed for and on behalf of:
Millennium and Copthorne Makkah Al Naseem

…………………………………………………
Print name:

Director:
Date :